



EFFECTIVE PERSONAL PRODUCTIVITY

Create a High Performance Organization

Communicate more effectively
Thrive in a learning environment
Become a team player
Set goals and achieve results
Deal with interruptions
Increase productivity through controlling priorities
Evaluate attitudes and make productive behavioral changes

Participants:

Business Leaders, Executives, Owners, Managers, Supervisors

Each session:

Provides action-oriented exercises to produce results
Offers innovative ideas which can be put into action immediately
Provides measurable results through behavior change
Provides tracking methods to move you toward your organizational goals
Provides mentoring to each participant

One: The Nature of Productivity

What is Productivity?
The Key Resource for Increasing Productivity
Attitudes Toward Planning and Goal Setting
Attitudes Toward Other People
Attitudes Toward External Circumstances
Attitudes Toward Practices and Procedures
Attitude Toward Yourself
Identifying and Using High Payoff Activities
Establishing a Base Line for Productivity
The Rewards of Improving Productivity

Two: Goals Achievement Through Time Management

Your Self-Image
Personal and Organizational goals
How the Goal-Setting Process Works
The Power of Written Goals
Finding Time for Planning and Goals Setting
Putting Affirmation and Visualization into Practice

Developing Leaders and Organizations to Their Full Potential

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Three: Increasing Productivity Through Controlling Priorities

Setting Priorities in All Areas of Life
Dealing with Interruptions
Coping with Emergencies
Calendar / Commitment Book
Drop-in Visitors
Handling Paper Flow
Efficient Work Areas
Managing Communications
Saying “No”

Four: Improving Productivity Through Communication

Time for Communicating
Empathy in Communication
Clarifying with Effective Questions
Listening for the Total Message
Tips for Speed Reading
Writing for Maximum Impact
Using Technology Efficiently and Effectively
Communicating with Groups

Five: Empowering the Team

The Empowerment Imperative
The Benefits of Empowerment
The Time of a Leader
Attitudes – The Heart of Empowerment and Delegation
Levels of Delegation
Communication and Delegation

Six: Increasing Productivity of the Team

Sharing and Communicating Goals
Creating a Learning Environment
Developing and Coaching Self-Directed Work Teams
Positive Expectancy
Developing People
Efficient Procedures
Productive Meeting Strategies

Developing Leaders and Organizations to Their Full Potential